

# Dr. Kyle J Donahue

## Healthcare & Technology Project Manager

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Licensed Physical Therapist with a strong clinical foundation and a long-standing passion for merging healthcare and business to drive innovation and impact. Throughout my career, I've consistently sought opportunities to blend strategic thinking with patient care — from optimizing clinical operations to contributing to health-focused initiatives beyond the clinic. My background includes both hands-on treatment and experience in revenue generation, marketing strategy, and project coordination. Now actively pursuing roles in healthcare project management and digital health, where I can lead initiatives that improve outcomes, streamline systems, and create lasting value for both individuals and organizations.

### / KEY COMPETENCIES

- Skilled in coordinating with multidisciplinary teams across clinical, technical, and operational domains to drive outcomes and align project goals.
- Adept at analyzing complex systems, identifying bottlenecks, and implementing efficient, evidence-based solutions that improve workflows and user experiences.
- Leverage clinical expertise and business acumen to lead initiatives that bridge patient care with technology and organizational strategy, delivering measurable impact.

### / PROFESSIONAL EXPERIENCE

#### PGY 1-3 Physical Therapist

Physio Rotations I-VI / May 2022 - Jan 2025 / Midwest

Delivered personalized, patient-centered care while building strong relationships with patients to support their recovery and long-term health goals. Collaborated closely with physicians, nurses, and other healthcare professionals to ensure coordinated, comprehensive treatment plans. Worked within interdisciplinary teams to facilitate effective communication and optimize patient outcomes. Committed to continuous learning and applying evidence-based practices to enhance care quality.

#### Account Manager

Logistyx Technologies / Aug 2021 - Aug 2022 / Hybrid (St. Louis)

Managed multiple client accounts simultaneously, driving a 20% increase in customer retention through proactive relationship building and tailored support. Coordinated cross-functional teams and vendor communications to streamline project workflows, reducing onboarding time by 25%. Led targeted marketing campaigns and upsell initiatives that boosted product adoption rates by 30%, contributing directly to revenue growth.

#### Intern Float

Logistyx Technologies / May 2020 - Aug 2021 / St. Louis

Supported client account management and contributed to multiple projects simultaneously, helping improve customer retention by 15%. Assisted in coordinating vendor communications and streamlining onboarding processes, reducing onboarding time by 20%. Collaborated with the marketing team to execute targeted campaigns that increased product trial sign-ups by 25%.

#### Assistant Project Manager / Remote

Mittler Bros. Machine and Tool - NASCAR Division / May 2018 - May 2020

Collaborated with leadership to drive a 25% increase in revenue through targeted sponsor outreach and marketing campaigns. Coordinated race-day sponsor activations and developed marketing materials to boost brand visibility by 20%. Managed project timelines and stakeholder communication, contributing to increased sponsorship revenue and long-term partnerships.

### / EDUCATION & CERTIFICATIONS

Missouri State University | Springfield, Missouri | 2022-2025

Professional Health Science, Doctorate of Physical Therapy

Maryville University | St. Louis, Missouri | 2018-2022

Bachelor of Science, Business Administration

Project Management Professional (PMP) | 2024-2025

Certification#: (Pending Approval)

### / SKILLS & ADDITIONAL CERTIFICATIONS

- Data Analysis & Visualization (Excel, Tableau)
- Workflow Automation and Process Improvement
- Telehealth & Digital Health Platforms
- Cross-Functional Collaboration
- Basic Coding Language (Python, SQL)
- Monday.com
- Risk Identification